

Symbol **TCS**
 Shares Outstanding **12 315 326**
 Price **\$10.30***
 52 Week Low/High **\$6.35/\$12.00**
 Market Cap **\$126.8M***
 Fiscal year-end **April 30**
***February 28, 2017**



STOCK PERFORMANCE

TECSYS delivers powerful enterprise supply chain technology through distribution, warehouse and transportation management solutions. Using innovative technology, TECSYS improves efficiency and transparency in companies' supply chains, enabling operating cost reduction and improved customer service. TECSYS customers include over 600 midsize and Fortune 1000 corporations in healthcare and complex supply networks.

Management Team

Peter Brereton CEO
Berty Ho CFO
Pedro Patrao Sr. VP, Global Operations
Greg MacNeill Sr. VP, Sales
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2016 revenue, in millions

\$67.5

2016 recurring revenue, in millions

\$25.0

2016 EBITDA, in millions

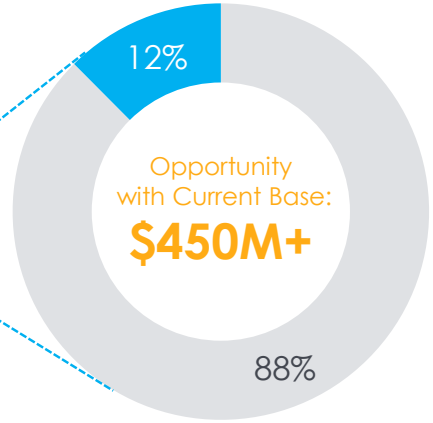
\$7.2

34% 3-YR CAGR
IN HEALTHCARE

Health System Market



Base Account Penetration



■ Market Opportunity ■ Market Share

■ Base Account Opportunity ■ Penetration

5600+
Hospitals

500+
Target US health systems

\$1.0
Average initial contract value, in millions

\$19.7
Average total contract value target per IDN, in millions